This is a list of issues that have emerged from the dialogue in the last 2 days. These issues require further processing and will be categorized into the following clusters:-

- 1. Policy issues related to Maize Marketing and Trade, and can be addressed during the on-going study.
- 2. Issues related to Maize Marketing & Trade but requiring separate follow studies.
- 3. New issues: These are burning policy issues that FANRPAN would have to pursue through follow up in-country dialogue and develop concept notes for follow up research e.g. South African Agrarian Reform, Dumping Policy of Developed countries, Impact of Food Aid on Regional Trade, etc.
- 4. Institutional linkages:
 - a. At national level it is clear that at national level we are not talking to each other. FANRPAN Nodes should be a platform that bring together Farmer Organizations, Permanent Secretaries, Government and Policy Analysts. We have to find means and ways to make this happen if we are going to influence policy.
 - b. At regional level there is need for concerted efforts by FANRPAN to link all on-going research to regional processes through the SADC Secretariat, NEPAD CAADP and COMESA Secretariat.
 - c. We have to develop within FANRPAN a credible forum for Permanent Secretaries to interface and interact with evidence based policy recommendations.

Gaps in the study (s)		
Regional markets and maize trade	 Focus on what can be done and how 	Tools for the private sector to work
• Insufficient investment in the transport sector	• How will we raise productivity?	Need to move on a two-track – Public Private Sector Partnerships
Government policy I inhibiting the development of productivity growth for small farmers	 How will we improve input markets? How can we lower the costs of farmers finding seed and fertilizer? 	Food security vs technology development
Uncertainty in policy environment	 Addressing the tension between consumers and producers 	Market information systems
 Implications of food aid – food aid will not build local capacity 	 Emphasis on community level storage eg cereal banks 	 Food safety – contamination from toxins

 Increasing production growth – through seed research, extension systems, fertilizer recommendation domains 	Market information for mitigation of risk	Incentives for farmers – how do we reduce costs of production?
 Re-assess dumping policy of developed countries 	 Inconsistent policy pronouncements – the need for multi-stakeholder dialogue fora 	Continued evidence-based analysis of trade policies
 Market concentration to a select group of traders 	 Special/affirmative gender interventions 	Value addition for farm products
 Organising farmers (farmers are on their own) 	Implications of HIV and AIDS	Considerable increase in contract farming
 Urgent need to link these studies to SADC, NEPAD, AU mechanisms 	 Need to link regional processes to national Agriculture strategies 	Export bans
Short and long-term ways of dealing with drought (technology & irrigation)	Open doors for regional trade	HIV and AIDS taking away all gains
 Commercial short falls vs production shortfalls 	Strategic food reserves	Links between food and nutrition
Food imports vs food aid	 Farmers need to given near import parity prices 	 Lobby forcefully for level ground internationally (OECD agric. Support to Africa is \$50 Billion and OECD subsdies are \$30 Billion
Building cross border trade figures into national data	 Need to study how to increase number of net producers vs net- buyers 	Getting markets right – not getting governments out but changing their roles
Studying mechanisms for making informal trade formal	How can we make the rural more urban?	Germ-plasm development and seed movement in the region
Impact of cross border trade on policy choices	 Rules vs discretion – what should governments flow? 	• Surpluses before liberalization – but no surpluses after – what went wrong?

Market transparency	Credit institutions	Liberalisation destroyed small farmer marketing structure and farmers stopped producing maize
 How to make markets work for the poor 	 Risk management through wire house reciepts 	More efficient rural assemblers
 How are price controls and subsidies affecting consumer and producer prices 	How can we practically reduce transport costs	 Improved marketing structure e.g. public terminal
High maize meal prices	• 70% of rural households are net buyers – how can this be reversed	Facilitate increased hammer milling
Options for reducing the cost of supplying maize grain	 Maize supply chain development programmes 	 What can we learn from SA marketing systems: transparency, infrastructure; capital markets
•	 National and regional grain strategy documents 	 Food aid estimates and food balance sheets – how can we deal with artificial shortages
•	 Miaze surplus in SA – any transport logistics in the event of a crisis? 	 Nature and quality of interaction between government and private sector through special fora
•	 More diversification away from maize 	 Availability of reliable figures for deficit and production
•	 Nutrition – are we moving towards more refined brands vs Mugaiwa 	More inclusive FANRPAN fora
•	 National level food security vs regional food security 	 Need to carry current work to SADC, NEPAD, AU, platforms
•	 More research about GMO implications and regulatory mechanisms 	Is SA maize already GM